

TRIANGLE BUSINESS JOURNAL

RESIDENTIAL REAL ESTATE TEAMS

RANKED BY SALES VOLUME CLOSED BY TEAM IN 2018 IN THE TRIANGLE

Rank	Team leader/ Business name	Address	Sales closed by team in 2018	Number of team members	Average value of homes sold in 2018	Year team leader received license	Phone	Website
1	Jim Allen Coldwell Banker Howard Perry & Walston - The Jim Allen Group	5000 Falls of Neuse Road, Raleigh, NC 27609	\$454,435,399	45	\$334,950	1990	919-845-9909	jimallen.com
2	Marti Hampton Re/Max One Realty	100 Lynn Rd., Raleigh, NC 27609	\$126,892,423	15 ¹	\$325,000	1985	919-601-7710	martihampton.com and comingsoonhomes.com
3	Rachel Kendall The Rachel Kendall Team	5316 Six Forks Rd., Raleigh, NC 27609	\$123,563,654	20	\$260,134	2008	919-782-4505	rachelkendall.com
4	David Wilson Carolina's Choice Real Estate	619 New Road, Raleigh, NC 27608	\$108,208,377	4	\$366,808	1994	919-844-1152	carolinaschoice.com
5	Mark Jackson Coldwell Banker Howard Perry & Walston - The 220 Agents	9051 Strickland Road, Raleigh, NC 27615	\$93,790,599	23	\$265,320	2013	919-582-5913	dashcarolina.com
6	Linda Craft Linda Craft & Team, Realtors	7300 Six Forks Road, Raleigh, NC	\$92,398,061	12	\$355,377	1985	919-235-0007	lindacraft.com
7	Linda Trevor Re/Max United - Linda Trevor & Co.	51 Kilmayne Dr., #100 Cary, NC 27511	\$79,625,084	4	\$357,063	1998	919-469-6522	lindatrevor.com
8	Ashley Wilson Ashley Wilson Realty Group	7751 Brier Creek Pkwy., #100 Raleigh, NC 27617	\$78,340,387	15	\$271,000	2003	919-378-1974	chooseshleywilson.com
9	Sharon Evans Re/Max One Realty	100 Lynn Rd., Raleigh, NC 27609	\$76,930,000	5	DNR	1998	919-271-3399	triangleexperts.com
10	The 360 Concept Coldwell Banker Howard Perry & Walston - The 360 Concept	9051 Strickland Rd., #200 Raleigh, NC 27615	\$74,448,939	17	\$252,369	2012	919-582-5913	dashcarolina.com
11	Elias Godoy, Kristina Godoy Fonville Morisey Realty - Triangle Specialists	6501 Creedmoor Rd., #103 Raleigh, NC 27613	\$70,752,051	30	DNR	DNR	919-744-2888	fmrealty.com
12	Ida Terbet Coldwell Banker Howard Perry & Walston - The Ida Terbet Group	5000 Falls of Neuse Road, #100 Raleigh, NC 27609	\$69,651,241	11	\$344,808	1986	919-846-3212	idaterbetgroup.com
13	Tim Miller Allen Tate Realtors - Good Living Group	1421 Kelly Road, Apex, NC 27502	\$67,375,277	5	\$491,790	2007	919-810-1990	goodlivinggroup.com
14	Jaclyn Smith HomeTowne Realty - Jaclyn Smith Properties	328 E. Main St., Clayton, NC	\$65,206,387	8	\$237,980	2013	919-813-0123	jaclynsmithproperties.com
15	Matt Perry Keller Williams Elite Realty - The Perry Group	245 E. Hwy. 54, Durham, NC 27713	\$65,038,700	8	\$303,920	2006	919-789-1635	mattperryrealty.com
16	Jennifer Spencer Spencer Properties	3607 Falls River Ave., #115 Raleigh, NC 27614	\$62,086,913	11	\$367,378	1997	919-602-7411	spencerprop.com
17	Johnny Chappell Chappell Residential	910 Tryon St., #100 Raleigh, NC 27603	\$60,321,924	5	\$432,248	2006	919-670-0022	chappellres.com
18	Angie Cole A. Cole Realty	6531 Creedmoor Rd., #207 Raleigh, NC 27613	\$57,752,909	9	\$308,839	2007	919-538-6477	acolerealty.com
19	Ruby Henderson Keller Williams Realty	4700 Homewood Ct., #200 Raleigh, NC 27609	\$53,192,304	14	\$394,017	1998	919-274-3040	myteambruby.com
20	Dolly Helbert Re/Max United	51 Kilmayne Dr., #100 Cary, NC 27511	\$52,207,332	4	\$293,300	1987	919-469-6519	thehelbertteam.com
21	Mike Wolgin Wolgin Real Estate Group	5448 Apex Peakway, #122 Apex, NC 27502	\$50,368,389	5	\$409,499	2010	919-757-1241	mikewolgin.com
22	John Young, Leslie Young Coldwell Banker Howard Perry & Walston - The Young Team	5000 Falls of Neuse Road, Raleigh, NC 27609	\$49,934,234	2	\$1,161,261	1987	919-280-5401	leslieyoung.hpw.com
23	April Stephens Re/Max One Realty	7277 NC Hwy. 42 West, #211 Raleigh, NC 27603	\$48,984,553	10	\$215,000	2006	919-645-0211	aprilstephensteam.com
24	Tina Barletta HomeTowne Realty - The Tina Barletta Team	50-06 Neuse River Pkwy., Clayton, NC 27527	\$46,912,246	11	\$335,087	2005	919-868-9222	addressyourdreams.com
25	Jennifer Lange, Jason Kogok Coldwell Banker Howard Perry & Walston - The Luxury Movers	5000 Falls of Neuse Road, Raleigh, NC 27609	\$43,999,018	7	\$271,314	2002	919-601-2012	luxurymovers.hpw.com

¹ Total team members.